

# Alex Forschner: The Investment Leader Driving Exome Asset Management's Global Healthcare Vision

*As President of one of New York's most focused healthcare investment firms, Alex Forschner brings nearly two decades of experience and a track record of building meaningful investor relationships across global markets.*

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## A Career Built on Strategic Vision

Alex Forschner has built his professional reputation over more than seventeen years by identifying high-value investment opportunities and developing the relationships necessary to bring capital and innovation together. Today, as President of Exome Asset Management LLC, he sits at the helm of one of the most distinctive healthcare-focused investment firms operating in public markets globally.

Forschner's investment philosophy is rooted in rigorous fundamental research and a long-term perspective on the healthcare industry — a sector that represents approximately ten percent of the global stock market. His work at Exome is shaped by an understanding that the best returns come not from short-term trading, but from deeply understanding the companies, science, and regulatory environments that define healthcare innovation worldwide.

## From Maxim Group to Exome: A Natural Evolution

Before joining Exome, Forschner served as Senior Managing Director at Maxim Group, a full-service investment banking and wealth management firm. There, he co-led the Merchant Capital Division, overseeing more than one billion dollars in deal flow and playing a central role in sourcing and structuring equity and debt transactions. This experience gave Forschner a comprehensive command of capital markets mechanics — knowledge that now directly informs how Exome evaluates and structures its healthcare positions.

When Exome converted from a single-family office into a broader asset management firm in 2020, Forschner was among the first to join the newly restructured organization. It was a deliberate move — one that reflected his belief in Exome's focused mission and the leadership of founder and Managing Partner Sam Isaly, one of the most respected names in healthcare investing.

## The Role of President: Strategy, Relationships, and Growth

In September 2023, Exome Asset Management announced the promotion of Alex Forschner to President — a recognition of both his contributions and the firm's growing ambitions. In this role, Forschner is responsible for three core pillars: strategic initiatives, client relationships, and business development.

The promotion came at a pivotal moment. Exome had doubled its investor base since its founding in 2018 and was actively targeting an additional \$150 million in Assets Under Management across each of its two investment strategies. Forschner's appointment as President was designed to provide the leadership infrastructure that would allow the firm to pursue those goals while maintaining its high standards of investment quality and client service.

Sam Isaly, the firm's founder, praised Forschner and co-promotee Joseph Narvaez in the announcement, noting that both had made critical contributions to Exome's growth and that their wisdom and leadership would be instrumental in continuing to deliver superior returns for investors.

## **Exome Asset Management: A Focused Healthcare Investment Approach**

To understand Forschner's work, it helps to understand the firm he leads. Exome Asset Management is a long-biased asset management company dedicated exclusively to the healthcare sector. The firm invests across the entire healthcare industry — pharmaceuticals, biotechnology, healthcare services, and medical devices — in both developed and emerging markets. Its bottom-up investment process involves deep fundamental analysis to identify companies positioned for long-term value creation.

Since relocating to 330 Madison Avenue in New York City — doubling its office footprint to accommodate continued hiring — Exome has positioned itself as a firm with genuine scale ambitions. Forschner's leadership is central to the business infrastructure that supports that growth, connecting institutional and individual investors to opportunities in one of the most dynamic corners of global finance.

## **Education and Professional Foundation**

Alex Forschner earned both undergraduate and graduate degrees from the University of Arizona. The Eller College is recognized among business schools for its strength in finance and entrepreneurship — a fitting foundation for a career that has always involved bridging capital with opportunity.

Over the course of his career, Forschner has applied that foundation across various financial instruments in both public and private equity markets, building expertise that spans asset classes and geographies. It is precisely this breadth of experience that makes him effective in leading Exome's client relationships with a global investor base.

## **A Leader Positioned for the Future of Healthcare Investing**

The global healthcare industry continues to be one of the most significant long-term investment themes of the 21st century. Aging populations, biomedical innovation, and the expansion of healthcare access in emerging markets are creating structural tailwinds that well-positioned investors can capture over multi-year horizons. Alex Forschner and Exome Asset Management are built precisely to do that.

With nearly two decades of investment experience, a track record of overseeing substantial deal flow, and a leadership role at a firm that has demonstrated consistent growth, Alex Forschner represents a compelling figure in the specialized world of healthcare asset management. His blend of operational leadership, client-facing expertise, and investment acumen positions Exome — and the investors it serves — well for the years ahead.

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**About Exome Asset Management:** Exome Asset Management LLC is an innovative long-biased asset management firm focused exclusively on the global healthcare industry. The firm is headquartered at 330 Madison Avenue, New York, NY, and can be reached at (212) 403-3900.

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